



...global validation

SANDBP PARTNER'S REQUIREMENT

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SandBP Partner's Requirement

To ensure high standards and effective delivery of SANDBP courses, prospective training partners must meet the following requirements. These requirements are designed to ensure that our partners are well-qualified, maintain high ethical standards, and are capable of delivering exceptional training experiences.

1. Legal and Organizational Requirements

- **Legally Registered Entity:** The partner must be a legally registered entity with the appropriate certifications and licenses to operate in their country of residence.
- **Company Profile:** A comprehensive company profile detailing the organization's mission, vision, structure, and history.
- **Registration Certificate:** A valid company registration certificate to confirm legal operation.

2. Professional Competence

- **Qualified Trainers:** Trainers must have relevant qualifications, certifications, and experience in the subject areas they will be teaching. Resumes and proof of qualifications for all trainers must be provided.
- **Chief Trainer Profile:** The chief trainer must complete a profile form detailing their professional background, qualifications, and areas of expertise.

3. Marketing and Promotion

- **Marketing Plan:** The partner must submit a detailed marketing plan outlining strategies for promoting SANDBP courses. The plan should include digital marketing, social media, events, and other promotional activities.
- **Brand Alignment:** All marketing materials and promotional activities must align with SANDBP's branding guidelines and maintain the integrity of the SANDBP brand.

4. Financial Stability

- **Financial Health:** The partner should demonstrate financial stability to ensure they can sustain their operations and invest in necessary resources and facilities.
- **Reselling Price:** The partner must adhere to the agreed-upon reselling price for SANDBP courses as outlined in the Endorsed Training Partner Agreement.

5. Ethical Standards and Compliance

- **Confidentiality and Conflict of Interest:** The partner must agree to uphold confidentiality and manage conflicts of interest as per the terms of the Endorsed Training Partner Agreement.
- **Compliance with Standards:** The partner must comply with all relevant standards and regulations, including SANDBP's policies and procedures.

6. Evaluation and Monitoring

- **Annual Performance Evaluation:** The partner's performance will be evaluated annually to assess adherence to standards, customer feedback, and overall performance in delivering SANDBP courses.
- **Documentation and Record Keeping:** The partner must maintain comprehensive records of training activities, including participant feedback, attendance, and assessment results.